



Document Excellence through Innovation

ACTIVEDOCS OPUS V MICROSOFT® WORD MAIL MERGE

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Abstract: A comparison of the capabilities of ActiveDocs Opus and Microsoft® Word Mail Merge.

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1 Summary

Microsoft Word Mail Merge may satisfy the document automation needs of an individual or small business. Its deployment in the corporate environment is compromised by the lack of built-in support for business-driven template maintenance, content dependency management, higher-level integration, and scalability.

ActiveDocs Opus provides a standardised and controlled environment for document creation driven by business logic, integrated content management, high flexibility for integration into current processes, and scalable performance.

2 Microsoft® Word Mail Merge basic functionality

The Mail Merge function in Microsoft Word is desktop-based and allows users to create documents by populating placeholder “merge fields” in templates with data from external sources such as Microsoft Excel spread sheets, Microsoft Access Database or other OLE DB/ODBC standard compliant resources.

The mail merge process is carried out on a client machine and the resulting documents can be stored on the client machine, in the file system, or printed directly. The process is driven, and actions are triggered, by the end user.

Advanced levels of functionality can be achieved but only by using bespoke VB Scripts for each application/mail merge template and implementing additional applications to manage template versioning & approval, and document approval workflow.

3 ActiveDocs Opus basic functionality

ActiveDocs Opus is a server-based application for automated document creation, using Microsoft Word merely as (1) a familiar environment for the creation of Templates, and (2) output document format options. The core of the application is ActiveDocs Opus Composition Server, augmented by a sophisticated Template Design & Management interface called ActiveDocs Opus Designer.

For user driven document creation the server processes the logic built into the Templates and collects data through a browser-based interview session facilitated by the ActiveDocs Opus Document Wizard web application. The wizard will collect data from the user and/or use data from external sources such as OLE DB/ODBC standard compliant resources, Web Services, Microsoft Excel spread sheets, SharePoint lists, and Microsoft Access databases. The server produces the document, updating Word fields such as page numbering and tables of contents/images, and creates output in any of the document formats available in Microsoft Word or via external drivers. The server may also send the output into a workflow and/or queue it for delivery via existing print, email or fax infrastructure.

If user input is not required, ActiveDocs Opus Automated Mode document generation is facilitated via XML-based web services allowing the triggering of document creation by an external event, passing on required data for low- or high- volume mass production of documents in a short period of time.

Complex rules based on business logic can be imposed on Templates without the need for programming.

Seamless integration of ActiveDocs Opus into Microsoft CRM and SharePoint Server 2010 can be achieved through available implementation solutions. Integration with other CRM or DMS implementation is facilitated by deliberate engineering for integration via event handlers throughout the document creation process as well as total control over the User Interface appearance.

4 Functionality comparison

The functionality of Microsoft Word Mail Merge and ActiveDocs Opus will be assessed in five major areas relevant to document creation.

4.1 Document creation workflows

There are several workflows to be considered during the process of document creation.

- Template building and approval workflow
- Reusable blocks of text workflow
- Document approval process workflow

Typically, a template for each type of document needs to be created and approved to be used for creating customer facing documents. The need for template versioning, approver comments, and prevention of editing collisions arises. The same needs are applicable to reusable blocks of text (such as terms and conditions, standardised paragraphs, etc.).

After a document has been created an approval workflow is often required. A typical example would be a loan approval by a manager when the loan amount exceeds certain amount.

The table below compares the functionality of Microsoft Word Mail Merge and ActiveDocs Opus in the area of document creation workflows.

Document creation workflows functionality comparison		
Feature	Microsoft Word Mail Merge	ActiveDocs Opus
Template versioning	Implementation of other software needed	Native functionality
Reusable text-block versioning	Implementation of other software needed	Native functionality
Template approval	Implementation of other software needed	Native functionality
Reusable text-block approval	Implementation of other software needed	Native functionality
Prevention of editing collisions	Implementation of other software needed	Native functionality
Document approval workflows	Implementation of other software needed	Native functionality
Conditional workflows	Not available	Native functionality
Workflow email notifications	Implementation of other software needed	Native functionality

5 Document creation process

Commonly, a document may be based on information stored in a company's databases or other systems, as well as information provided by the user at the time of document creation. A typical example could be an insurance policy document where customer details, address, claims history etc., are stored in a database and information about the type of cover, excess, premium etc., are entered manually. To compile the document, the document creator has to have both sets of information available.

In the case of using Microsoft Word Mail Merge this will require manual document editing (error prone) or the use of complex fields at multiple places in the template from which the document is created.

In the case of using ActiveDocs Opus the user will be presented with one seamless environment of the Document Wizard, combining the data inputs from the databases and the user.

The table below compares the functionality of Microsoft Word and ActiveDocs Opus in the area of the document creation process.

Document creation process functionality comparison		
Feature	Microsoft Word Mail Merge	ActiveDocs Opus
Data input from a database	Native functionality	Native functionality
Image database compatibility	Not available	Native functionality
Multiple data sources	Not available	Native functionality
End user data entry	Free text editing	Native functionality
End user data entry	Fields	Data type specific fields with designed-in calculations and validation.
End user data entry	Multiple instances of the same data require multiple entries	Multiple instances of the same data require one field entry only.

5.1 Template building and maintenance

Templates are usually created in the environment of Microsoft Word. Fields to be replaced by information from databases are inserted, re-usable blocks of text are put in place and business logic is applied on the content. Microsoft Word and ActiveDocs Opus differ greatly in the area of template building and maintenance.

Microsoft Word replaces the mail merge fields with appropriate database data by simple "search and replace" functionality. Any additional logic needs to be added through VB Script over the mail merge fields or other fields. This creates a need for coding if advanced functionality is required in an individual template. This also makes populating repeating items, such as list of claims, difficult, not taking into consideration difficulties connecting more than one database to Microsoft Word Mail Merge.

ActiveDocs Opus provides Template Designers with the ability to calculate, validate, use, and reuse fields and lists, and to apply business logic without a need for coding by using ActiveDocs Opus Rules designed using natural language. Such Rules can be based on user entries as well as calculated values. Lists of repeating items may be used to build tables and charts.

If a change to a template is required, in case of Microsoft Word Mail Merge, the usually a programmer needs to be involved to adjust the VB Script to the changed document and/or business logic.

ActiveDocs Opus is designed to allow Templates to be changed by business users.

The table below compares the functionality of Microsoft Word and ActiveDocs Opus in the area of template building and maintenance.

Template building and maintenance functionality comparison		
Feature	Microsoft Word Mail Merge	ActiveDocs Opus
Field replacement from database	Native functionality	Native functionality
Applied business logic	VB Script coding within the template required	Native functionality
Calculating values within the template	VB Script coding within the template required	Native functionality
Repeating item lists	VB Script coding within the template required	Native functionality
Charts based on template/database data	Not available	Native functionality
Ease of maintenance of the templates	Text replacement – Easy (risk of affecting VB Script) Template logic change – coding required	Text replacement – Easy (not affecting the rules) Template logic change – Multiple option list selection, automatically matching renamed fields
Skill set required for template maintenance	VB Script programming – Advanced user Microsoft Word – Advanced user	Microsoft Word – Intermediate user
Reusable text blocks	Partially supported through standard Word functionality. Dependency management is limited	Native functionality - fully supported with inbuilt dependency management
Reusable field and rule definitions	Not available	Native functionality
Reusable data connection definitions	Not available	Native functionality

5.2 Integration capabilities

Microsoft Word and ActiveDocs Opus approach integration from two different angles. As a part of the Microsoft Office suite, Word is a software product open to integration of plug-ins developed by third parties but it does not offer many possibilities for integration into custom-built solutions on the document creation level. In fact the highest level of integration can be achieved on the document level, where third party software may be used to manage document storage and/or workflows.

ActiveDocs Opus is purposefully designed for integrating document creation into users' current processes and software, such as CRM. Third party applications can interface with ActiveDocs Opus Express Wizard and Document Wizard at every step of the document creation process through appropriate event handlers. The look of the ActiveDocs Opus wizards can be customized and seamlessly integrated with current systems.

For detailed analysis of integration capabilities of ActiveDocs, please refer to the whitepaper: *ActiveDocs Opus: Integration with Microsoft® SharePoint (2007), Microsoft® CRM, and Other Applications* (Nick Chivers, <http://www.activedocs.com/documents/ActiveDocs%20Opus%20Integration%20A4.pdf>)

The table below compares the functionality of Microsoft Word and ActiveDocs Opus in the area of integration capabilities.

Integration capabilities comparison		
Feature	Microsoft Word Mail Merge	ActiveDocs Opus
Integration with document management systems	Native functionality	Native capability
Customization of application appearance	Limited	Full customization through HTML and CSS
Integration during the document creation process	Not available	Native capability
External event triggered document creation	Not available	Native capability
Interaction between the applications during the document creation process	Not available	Native capability

5.3 Document production performance

Document production performance assessment becomes important when the need for near-real-time or high volume document production arises. Microsoft Word Mail Merge can be used for creation of large volumes of documents; however as it is not a server application its performance is limited by the end user machine and it can easily tie up an end-user machine for long periods. More importantly, scalability cannot be achieved.

ActiveDocs Opus fully supports scale-up and scale-out architecture allowing the use of multiple threads via multiple processors on the server and by supporting the deployment of additional servers for load-sharing as the need for higher volume document production develops. Additional servers and CPUs can be deployed without affecting current production capabilities.

For detailed analysis of topology and performance of ActiveDocs, please refer to the whitepaper: *ActiveDocs Opus Topology and Performance*
(Chris Rust, http://www.activedocs.com/documents/ActiveDocs_Opus_Topology_and_Performance_A4.pdf)

The table below compares the functionality of Microsoft Word and ActiveDocs Opus in the area of document production performance.

Document production performance comparison		
Feature	Microsoft Word Mail Merge	ActiveDocs Opus
Scale-up (additional CPUs)	Limited by the end user machine	Native capability
Scale-out (additional servers)	Not available	Native capability
Hardware upgrade without affecting production capabilities	Not available	Native capability
Unmanned document production	Not available	Native functionality
Reporting on document production	Not available	Native functionality

6 Conclusions

Microsoft Word Mail Merge's default functionality satisfies requirements for low volume document production not requiring business logic implementation into templates. The mail merge functionality can be greatly enhanced by implementing VB Script programming over fields in Microsoft Word. This, however, increases template creation and maintenance costs, as well as the complexity of the template itself. Editing, auditing, securing, and controlling deployment of templates becomes more difficult and requires a higher skill set. If templates, reusable blocks of text and created documents are subject to a workflow, an additional application must be deployed to manage the needs of audit and approval. Microsoft Word appears unsuitable for high volume automated document production due to the limitations of the scalability and unmanned document production capabilities.

ActiveDocs Opus is designed for needs of both ad-hoc User-Driven document creation and low- or high-volume Automated document production. Template creation and maintenance costs are reduced by using the familiar Word environment for Template design and by incorporating the advanced functions of ActiveDocs Opus through an add-in allowing easy implementation of business logic into Templates – 'typed' fields, field validation, calculations, default values, multiple data source integration, data filtering, repeating item lists, dynamic charts & tables, reusable field-and-rule sets, and blocks of common text (Snippets). The document creation process is driven from the environment of the Express Wizard / Document Wizard web applications, allowing users to create documents from Templates with nothing more than a web browser. Permissions for access to Template types and post-creation functions are well controlled.

ActiveDocs Opus also supports Template and Snippet version control and pre-publishing approval functions, as well as workflow management over created documents. Document workflows can be easily outsourced to external systems that are already part of the customer's processes. Integration of document production can be done seamlessly through the Express Wizard and Document Wizard event handlers, and full customization of the document creation user interface. ActiveDocs Opus Composition Server is optimized for scale-up and scale-out architecture and allows on-the-fly performance increase when required.

In general, Microsoft Word Mail Merge satisfies needs of document production of an individual or small business/department, in the same way that Microsoft Word as a text editor allows full customization of documents. However its deployment as a corporate solution of document creation is questionable as template editing and customization is error prone which is usually not acceptable when creating customer-facing documents. ActiveDocs Opus provides an environment for standardised and controlled document creation processes, and for document creation driven by business logic. This, together with the integration capabilities and scalability make it an all-round and ready-made solution for deployment in a corporate environment.